

Agrinavia Polska looking for key account manager

Do you want to be part of the agriculture digitalization within field management, and are you at the same time independent, curious – and eager to develop you self – we have the job for you.

Beyond development of our own software, Agrinavia do sales, support and education. Our own software products are:

- 🕴 🛮 Field management program, Agrinavia FIELD
- 🕴 🛮 Field mapping program, Agrinavia MAP
- Field Mobile solution, Agrinavia MOBILE

The position includes

As Key Account Manager you will be part of our sales team, including skilled colleagues who sets their ambitions high and perform strong performance. Your primary geography of activities will be south western part of Poland (Dolnośląskie, Opolskie, Śląskie and the southern part of Wielkopolskie and Lubuskie). You will be working from you home address, why it's expected you have address in the region.

Your tasks will be a combination of:

- Visit potential customers to present and sale Agrinavia solutions
- Develop and implement activities to maintain customers
- Maintain customer relations by executing superior support
- Participate in test of developed features of Agrinavia products

Your qualifications

Your background or education is not essential, most important are your results as Key Account Manager and your personality. Beyond that, the following qualifications are important:

- Write and speak Polish and English
- Knowledge of the agricultural sector
 - Legal regulations
 - Agronomic science
- Experienced user of IT- tools and software
- Entrepreneurial spirit
- Open minded and energic with a good overview

We offer you:

Good and flexible working conditions – including possibilities to fulfil your ambition. You'll receive fixed salary with a bonus program connected. The necessary IT-tools and a company car.

Are you interested?

Read more about the position and sent you application including your CV to: biuro@agrinavia.pl no later than July 15th 2019. You can get more information about the position by taking contact to Country Manager Radoslaw Ryder phone: 515 230 958.

About Agrinavia Polska

Agrinavia Polska is a subsidiary to Datalogisk A/S in Denmark, Part of DLG Group. Datalogisk was established in 1987, and started it's activities in Poland in 2003. In 2011, the subsidiary Agrinavia Polska Sp. z.o.o was established. Agrinavia Polska Offers it's field management software products to professional field grovers and consultancies throughout Poland: Agrinavia FIELD, Agrinavia MAP and Agrinavia MOBILE. Read more on Agrinavia.pl or visit us on facebook.